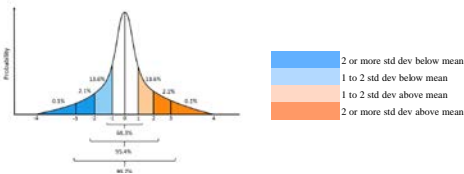


# HSA Variation Report

## Key Takeaways:



- ✓ HSA Variation Report new to OneCare suite of reports in 2019
- ✓ Easily highlights cost variation across the HSAs within a payer program
- ✓ Majority of variations observed in 2019 were due to high cost cases - OneCare able to identify those patients for the HSAs to help facilitate care coordination outreach when appropriate

|  | OneCare         | HSA A           | HSA B           | HSA C           | HSA D           | HSA E           | HSA F           | HSA G           | HSA H           | HSA I           | HSA J           | HSA K           | HSA L           | HSA M           |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Cost Per-Member, Per-Month (PMPM)</b> |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
| <b>Total</b>                             | <b>\$146.00</b> | <b>\$154.00</b> | <b>\$123.00</b> | <b>\$130.00</b> | <b>\$141.00</b> | <b>\$154.00</b> | <b>\$129.00</b> | <b>\$156.00</b> | <b>\$155.00</b> | <b>\$165.00</b> | <b>\$157.00</b> | <b>\$150.00</b> | <b>\$154.00</b> | <b>\$126.00</b> |
| Inpatient Medical                        | \$9.00          | \$12.00         | \$13.00         | \$6.00          | \$8.00          | \$16.00         | \$6.00          | \$6.00          | \$7.00          | \$10.00         | \$5.00          | \$9.00          | \$8.00          | \$4.00          |
| Inpatient Surgery                        | \$14.00         | \$16.00         | \$8.00          | \$18.00         | \$13.00         | \$20.00         | \$19.00         | \$13.00         | \$19.00         | \$16.00         | \$4.00          | \$13.00         | \$16.00         | \$13.00         |
| Maternity                                | \$4.00          | \$5.00          | \$2.00          | \$1.00          | \$4.00          | \$5.00          | \$2.00          | \$6.00          | \$4.00          | \$5.00          | \$2.00          | \$4.00          | \$1.00          | \$2.00          |
| Outpatient Surgery                       | \$8.00          | \$10.00         | \$6.00          | \$5.00          | \$6.00          | \$7.00          | \$8.00          | \$9.00          | \$10.00         | \$8.00          | \$7.00          | \$10.00         | \$8.00          | \$11.00         |
| Emergency Department                     | \$8.00          | \$7.00          | \$7.00          | \$6.00          | \$7.00          | \$7.00          | \$9.00          | \$10.00         | \$8.00          | \$8.00          | \$12.00         | \$10.00         | \$10.00         | \$5.00          |
| Advanced Imaging                         | \$3.00          | \$3.00          | \$2.00          | \$2.00          | \$2.00          | \$2.00          | \$3.00          | \$3.00          | \$3.00          | \$2.00          | \$4.00          | \$3.00          | \$4.00          | \$4.00          |
| Pathology/Lab                            | \$5.00          | \$5.00          | \$4.00          | \$3.00          | \$5.00          | \$4.00          | \$5.00          | \$5.00          | \$5.00          | \$6.00          | \$7.00          | \$8.00          | \$4.00          | \$5.00          |
| Medical Pharmacy                         | \$7.00          | \$6.00          | \$6.00          | \$2.00          | \$5.00          | \$6.00          | \$9.00          | \$8.00          | \$6.00          | \$9.00          | \$4.00          | \$9.00          | \$12.00         | \$7.00          |
| DME and Supplies                         | \$5.00          | \$5.00          | \$3.00          | \$2.00          | \$4.00          | \$7.00          | \$4.00          | \$6.00          | \$4.00          | \$5.00          | \$6.00          | \$6.00          | \$4.00          | \$6.00          |
| Preventive <sup>3</sup>                  | \$5.00          | \$6.00          | \$5.00          | \$6.00          | \$6.00          | \$6.00          | \$7.00          | \$2.00          | \$3.00          | \$4.00          | \$3.00          | \$7.00          | \$2.00          | \$5.00          |
| All other claims combined <sup>2</sup>   | \$63.00         | \$58.00         | \$55.00         | \$58.00         | \$66.00         | \$57.00         | \$49.00         | \$69.00         | \$67.00         | \$73.00         | \$82.00         | \$52.00         | \$68.00         | \$52.00         |
| Confidential Claims <sup>1</sup>         | \$11.00         | \$16.00         | \$6.00          | \$14.00         | \$9.00          | \$12.00         | \$2.00          | \$14.00         | \$12.00         | \$13.00         | \$15.00         | \$14.00         | \$11.00         | \$9.00          |